



## Financial Statements

The Bible League of Canada

August 31, 2020

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# Independent Auditor's Report

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To the Members of  
The Bible League of Canada

## Opinion

We have audited the financial statements of The Bible League of Canada, (the "Organization") which comprise the statement of financial position as at August 31, 2020, and the statements of revenue and expenditures and changes in fund balances, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at August 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

## Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

# Independent Auditor's Report (continued)

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The logo for Grant Thornton LLP, featuring the company name in a stylized, cursive script font.

St. Catharines, Canada  
November 17, 2020

Chartered Professional Accountants  
Licensed Public Accountants

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## The Bible League of Canada

### Statements of Revenue and Expenditures and Changes in Fund Balances

Year ended August 31	2020	2019
<b>Revenue</b>		
BFM Foundation (Canada) Thrift Stores contributions	\$ 6,245,000	\$ 9,990,118
Contributions	6,430,582	5,225,928
Canada Emergency Wage Subsidy	647,170	-
Publication sales	204,929	250,319
Interest and other revenue	<u>27,641</u>	<u>37,248</u>
	<u>13,555,322</u>	<u>15,503,613</u>
<b>Expenditures</b>		
International Ministry* (Notes 7, 8, 9 and 10) (Schedule)	11,138,295	12,806,223
Administration	1,284,153	1,163,505
Fundraising	<u>1,236,115</u>	<u>1,493,373</u>
	<u>13,658,563</u>	<u>15,463,101</u>
(Deficiency) excess of revenue over expenditures	<u>\$ (103,241)</u>	<u>\$ 40,512</u>
<hr/>		
Fund balances, beginning of year	\$ 2,422,332	\$ 2,381,820
(Deficiency) excess of revenue over expenditures	<u>(103,241)</u>	<u>40,512</u>
Fund balances, end of year	<u>\$ 2,319,091</u>	<u>\$ 2,422,332</u>

\* 43 nations, including Canada

# The Bible League of Canada

## Statement of Financial Position

August 31

2020

2019

### Assets

#### Current

Cash	\$ 127,803	\$ 25,844
Accounts receivable	688,958	933,596
BFM Foundation (Canada) receivable (Note 3)	200,000	-
Harmonized sales tax receivable	9,548	24,948
Inventories	90,767	82,498
Prepaid expenses	12,200	11,246
	<u>1,129,276</u>	<u>1,078,132</u>
BFM Foundation (Canada) receivable (Note 3)	-	400,000
Property and equipment and intangible assets (Note 4)	<u>1,526,484</u>	<u>1,569,539</u>
	<u>1,526,484</u>	<u>1,969,539</u>
	<u>\$ 2,655,760</u>	<u>\$ 3,047,671</u>

### Liabilities

#### Current

Accounts payable and accrued liabilities	\$ 336,669	\$ 621,633
Deferred revenue	-	3,706
	<u>336,669</u>	<u>625,339</u>

### Fund balances

Unrestricted	792,607	852,793
Invested in property and equipment and intangible assets	<u>1,526,484</u>	<u>1,569,539</u>
	<u>2,319,091</u>	<u>2,422,332</u>
	<u>\$ 2,655,760</u>	<u>\$ 3,047,671</u>

Commitments (Note 5)

On behalf of the Board of Directors



Director



Director

# The Bible League of Canada

## Statement of Cash Flows

Year ended August 31

2020

2019

Increase (decrease) in cash

### Operating

(Deficiency) excess of revenue over expenditures	\$	(103,241)	\$	40,512
Item not affecting cash				
Amortization of property and equipment and intangible assets		<u>101,891</u>		<u>93,640</u>
		(1,350)		134,152
Change in non-cash working capital items				
Accounts receivable		244,638		(542,662)
Harmonized sales tax receivable		15,400		3,167
Inventories		(8,269)		(8,392)
Prepaid expenses		(954)		56,175
Accounts payable and accrued liabilities		(284,964)		411,577
Deferred revenue		<u>(3,706)</u>		<u>(7,351)</u>
		<u>(39,205)</u>		<u>46,666</u>

### Investing

Receipt of repayment of BFM Foundation (Canada) receivable		200,000		-
Purchase of property and equipment and intangible assets		<u>(58,836)</u>		<u>(43,069)</u>
		<u>141,164</u>		<u>(43,069)</u>

Increase in cash

101,959      3,597

Cash

Beginning of year		<u>25,844</u>		<u>22,247</u>
End of year	\$	<u>127,803</u>	\$	<u>25,844</u>

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 1. Nature of operations

The purpose of The Bible League of Canada (the "Organization") is to provide Scriptures and training worldwide so that people prepared by the Holy Spirit will be brought into fellowship with Christ and His Church. It was founded in 1948 and was incorporated without share capital by letters patent under the Canada Corporations Act in 1971. The corporation transitioned to the Canada Not-for-Profit Corporations Act in 2014.

The Organization is a registered charity within the meaning of the Income Tax Act (Canada) and, as such, is exempt from income taxes.

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### 2. Summary of significant accounting policies

The financial statements are prepared by management in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

The significant accounting policies used are as follows:

#### Revenue recognition

The Organization follows the deferral method of accounting for restricted contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Gifts-in-kind are valued at fair value at the date of contribution and included as revenue and assets of the Organization. When distributed, gifts-in-kind are expensed.

Revenue from the sale of publications is recognized when persuasive evidence of an arrangement exists, delivery has occurred, the price is fixed or determinable, and collection is reasonably assured.

#### Contributed services

The work of the Organization is supplemented by the voluntary service of many people. Since these services are not normally purchased by the Organization and because of the difficulty in determining their fair market value, contributed services are not recognized in these financial statements.

#### Financial instruments

The Organization considers any contract creating a financial asset, liability or equity instrument as a financial instrument. The Organization's financial instruments are comprised of cash, accounts receivable, harmonized sales tax receivable, BFM Foundation (Canada) receivable and accounts payable.

The Organization initially measures its financial assets and liabilities at fair value. The Organization subsequently measures all of its financial assets and financial liabilities at amortized cost.

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 2. Summary of significant accounting policies (continued)

#### Inventories

Inventories consist of books and publications held for resale. Inventories are valued at the lower of cost and net realizable value. Cost is determined using the first-in, first-out method.

Inventories are written down to net realizable value when the cost of inventories is not estimated to be recoverable. The amount of any write-downs of inventories are recognized as an expense in the period the write-downs or losses occurs.

#### Property and equipment and intangible assets

Property and equipment are recorded at cost less accumulated amortization. Property and equipment are amortized at the following annual rates over their estimated useful lives:

Building	40 years straight-line
Computer equipment – servers and firewalls	5 years straight-line
Computer equipment – laptops and tablets	3 years straight-line
Furniture and equipment	5 years straight-line
Computer software	10 years straight-line
Website	3 years straight-line
Computer database	10 years straight-line

The estimated useful lives and impairment of assets are reviewed by management and adjusted when necessary.

#### Use of estimates

Management reviews the carrying amounts of items in the financial statements at each statement of financial position date to assess the need for revision or any possibility of impairment. Certain items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action.

These estimates are reviewed periodically and adjustments are made to the excess or deficiency of revenue over expenditures as appropriate in the year they become known.

#### Allocation of expenses

The Organization engages in international ministry, as well as fundraising activities. Governance and general management expenses are not allocated. Salaries and benefits are allocated based on the hours incurred in undertaking each function (Note 6).

#### Foreign currency translation

The Organization translates all of its foreign currency transactions using the temporal method. Monetary assets and liabilities are translated at the exchange rate in effect at the statement of financial position date. Other assets and liabilities are translated at the exchange rate in effect at the transaction date. Items appearing in the current year's statement of revenue and expenditures are translated at the exchange rate prevailing at the date on which the transaction took place. Exchange gains and losses are included in the statement of revenue and expenditures.

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 2. Summary of significant accounting policies (continued)

#### Adoption of new accounting standards

On September 1, 2019, the Organization adopted new accounting standards Section 4433 Tangible capital assets held by not-for-profit organizations and Section 4434 Intangible assets held by not-for-profit organizations (“the standards”). The most significant requirements include:

- tangible capital assets must be separated into their component parts, when practicable, and when estimates can be made of the lives of the separate components;
- tangible capital assets and intangible assets are written down to fair value or replacement cost to reflect partial impairments when conditions indicate that the assets no longer contribute to an organization's ability to provide goods and services, or that the value of future economic benefits or service potential associated with the tangible capital assets are less than their net carrying amounts; and
- additional disclosures when an impairment has occurred.

The adoption of the new accounting standards was applied prospectively, except the Organization was permitted to recognize an adjustment to opening fund balances at September 1, 2019 to reflect partial impairments of tangible and intangible assets existing at that date, if any. The adoption of these standards did not have any impact on the statement of financial position as at September 1, 2019 and the changes in financial position for the current period.

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### 3. BFM Foundation (Canada)

The Organization is in joint ministry with BFM Foundation (Canada). All net revenue generated by each of the member BFM Foundation (Canada) Thrift Stores is to be for the beneficial interest of the Organization per BFM Foundation (Canada)'s charter. In the event that BFM Foundation (Canada) is dissolved, the residual assets are required to be given to the Organization.

The receivable from BFM Foundation (Canada) is non-interest bearing and was repaid in full on October 6, 2020. During fiscal 2020, BFM Foundation (Canada) repaid \$200,000 (2019 - \$Nil) of the receivable balance.

At August 31, 2020 the current accounts receivable balance included \$539,654 (2019 - \$865,617) receivable from BFM Foundation (Canada). This amount represents contributions from BFM Foundation (Canada) which were received in September 2020.

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 4. Property and equipment and intangible assets

	Cost	Accumulated Amortization	<b>2020 Net Book Value</b>	2019 Net Book Value
<i>Property and equipment</i>				
Land	\$ 600,000	\$ -	\$ 600,000	\$ 600,000
Buildings	923,149	144,776	778,373	801,449
Computer equipment	177,897	126,532	51,365	-
Furniture and equipment	119,585	107,966	11,619	35,535
	<u>1,820,631</u>	<u>379,274</u>	<u>1,441,357</u>	<u>1,436,984</u>
<i>Intangible assets</i>				
Computer software	292,078	292,078	-	37,969
Website	108,750	108,750	-	-
Computer database	94,586	9,459	85,127	94,586
	<u>495,414</u>	<u>410,287</u>	<u>85,127</u>	<u>132,555</u>
	<u>\$ 2,316,045</u>	<u>\$ 789,561</u>	<u>\$ 1,526,484</u>	<u>\$ 1,569,539</u>

Amortization of \$101,891 (2019 - \$74,610) is included in administration, \$Nil (2019 - \$7,612) is included in Canadian Ministry, and \$Nil (2019 - \$11,418) is included in fundraising.

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### 5. Commitments

The Organization has the following annual commitments for the next five fiscal years with respect to equipment leases:

2021	\$ 57,830
2022	4,510
2023	4,180
2024	3,240
2025	140

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 6. Salaries and benefits

Salaries and benefits have been allocated as follows:

	<u>2020</u>	<u>2019</u>
International Ministry*	\$ 1,416,271	\$ 1,273,005
Administration	819,775	733,006
Fundraising	<u>708,263</u>	<u>606,295</u>
	<u>\$ 2,944,309</u>	<u>\$ 2,612,306</u>

\*43 nations, including Canada

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 7. Serve Eurasia (formerly Serve Asia)

The Organization controls Serve Eurasia (formerly Serve Asia), an Ontario unincorporated not-for-profit venture with Reach A Village as of September 1, 2017, by virtue of voting control over the entity's strategic policies. The entity was established to carry on the ministry activities pursuant to a joint ministry agreement.

Serve Eurasia (formerly Serve Asia) has not been consolidated in the Organization's financial statements. A financial summary of the entity as at August 31, 2020 and for the year ended August 31, 2020 is as follows:

#### Statement of financial position

	<u>2020</u>	<u>2019</u>
Total assets	\$ 121,205	\$ 196,928
Total liabilities	<u>-</u>	<u>-</u>
Net assets	<u>\$ 121,205</u>	<u>\$ 196,928</u>

#### Statement of revenue and expenses

	<u>2020</u>	<u>2019</u>
Total revenue	\$ 1,861,640	\$ 1,158,029
Total expenses	<u>(1,937,363)</u>	<u>(1,176,477)</u>
Deficiency of revenue over expenses	<u>\$ (75,723)</u>	<u>\$ (18,448)</u>

#### Statement of cash flows

	<u>2020</u>	<u>2019</u>
Deficiency of revenue over expenses	\$ (75,723)	\$ (18,448)
Cash, beginning of year	<u>196,928</u>	<u>215,376</u>
Cash, end of year	<u>\$ 121,205</u>	<u>\$ 196,928</u>

Included in International Ministry expenditures is \$1,233,689 (2019 - \$1,036,168) related to disbursements provided by the Organization to Serve Eurasia (formerly Serve Asia).

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 8. Serve Africa

The Organization controls Serve Africa, an Ontario unincorporated not-for-profit venture with Alkebu Leadership Development Centre as of September 1, 2019, by virtue of voting control over the entity's strategic policies. The entity was established to carry on the ministry activities pursuant to a joint ministry agreement.

Serve Africa has not been consolidated in the Organization's financial statements. A financial summary of the entity as at August 31, 2020 and for the year ended August 31, 2020 is as follows:

#### Statement of financial position

	<u>2020</u>
Total assets	\$ 95,214
Total liabilities	<u>-</u>
Net assets	<u>\$ 95,214</u>

#### Statement of revenue and expenses

	<u>2020</u>
Total revenue	\$ 1,254,530
Total expenses	<u>(1,159,316)</u>
Excess of revenue over expenses	<u>\$ 95,214</u>

#### Statement of cash flows

	<u>2020</u>
Excess of revenue over expenses	\$ 95,214
Cash, beginning of year	<u>-</u>
Cash, end of year	<u>\$ 95,214</u>

Included in International Ministry expenditures is \$1,254,566 (2019 - \$Nil) related to disbursements provided by the Organization to Serve Africa.

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 9. Serve Latin America

The Organization controls Serve Latin America, an Ontario unincorporated not-for-profit venture with Multiplication Network Ministries as of September 1, 2019, by virtue of voting control over the entity's strategic policies. The entity was established to carry on the ministry activities pursuant to a joint ministry agreement.

Serve Latin America has not been consolidated in the Organization's financial statements. A financial summary of the entity as at August 31, 2020 and for the year ended August 31, 2020 is as follows:

#### Statement of financial position

	<u>2020</u>
Total assets	\$ 3,359
Total liabilities	<u>(3,359)</u>
Net assets	<u>\$ -</u>

#### Statement of revenue and expenses

	<u>2020</u>
Total revenue	\$ 1,060,782
Total expenses	<u>(1,060,782)</u>
Excess of revenue over expenses	<u>\$ -</u>

#### Statement of cash flows

	<u>2020</u>
Excess of revenue over expenses	\$ -
Cash, beginning of year	<u>-</u>
Cash, end of year	<u>\$ -</u>

Included in International Ministry expenditures is \$721,032 (2019 - \$Nil) related to disbursements provided by the Organization to Serve Latin America.

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### 10. Serve India

The Organization is a related party to Serve India, an unincorporated US not-for-profit venture with Mission India and Mission India (UK) by virtue of significant voting authority of the entity's strategic policies. The entity was established to carry on the ministry activities pursuant to a joint ministry agreement.

Included in International Ministry expenditures is \$2,026,880 (2019 - \$3,000,000) related to disbursements provided by the Organization to Serve India.

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 11. Financial instruments

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assists users of the financial statements in assessing the extent of risk related to financial instruments. It is management's opinion that the Organization is not exposed to significant risk arising from its financial instruments. There have been no changes in the nature of risks from prior year.

#### Credit risk

Credit risk is the risk of financial loss occurring as a result of a counter party to a financial instrument failing to discharge an obligation or commitment that it has entered into with the Organization. The Organization's main credit risks relate to its accounts receivable and BFM Foundation (Canada) receivable.

The Organization provides for its exposure to credit risk by creating an allowance for doubtful accounts when appropriate. As at August 31, 2020, allowance for doubtful accounts is \$2,500 (2019 - \$2,500).

#### Liquidity risk

Liquidity risk is the risk that the Organization will encounter difficulty in meeting the obligations associated with its financial liabilities. The Organization is exposed to this risk mainly in respect of its accounts payable.

The Organization manages its liquidity risk by maintaining adequate cash levels to meet its liquidity requirements at any point in time.

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Organization is exposed to changes in the exchange rate as it receives contributions, pays for expenditures, and provides grants in various foreign currencies.

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### 12. Credit facilities

The Organization has negotiated a credit facility consisting of a revolving line of credit in the amount of \$500,000. This facility bears interest at prime plus 1.50% and is secured by a general security agreement. The balance outstanding on this facility on August 31, 2020 was \$Nil (2019 - \$Nil).

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### 13. Comparative figures

Certain of the comparative figures have been reclassified to conform with the financial statement presentation adopted for the current year.

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# The Bible League of Canada

## Notes to the Financial Statements

August 31, 2020

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### 14. Impact of COVID-19

On March 11, 2020, the World Health Organization declared a global pandemic (the “pandemic”) as a result of the spread of COVID-19. Since that time, the pandemic has severely impacted local economies around the globe. In many countries, including Canada, organizations were forced to cease or limit operations for long or indefinite periods of time. Measures taken to contain the spread of COVID-19, including travel bans, quarantines, physical distancing, and closures of non-essential services have triggered significant disruptions to organizations worldwide, resulting in a widespread economic slowdown. Governments and central banks have responded with monetary and fiscal interventions in an attempt to stabilize economic conditions.

The duration and impact of the pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position of the Organization for future periods. In March 2020, the Organization dramatically curtailed its operations in order to limit the exposure of the virus. The Organization has successfully applied for government incentives available to assist with the decline in revenue resulting from the pandemic. As at the audit report date, the Organization has experienced a decline in revenue relative to historical trends. However, the Organization anticipates that available liquid assets and ongoing cost mitigation efforts will provide the necessary support to sustain the Organization.

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# The Bible League of Canada

## Schedule to the Financial Statements

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Year ended August 31

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### Schedule of International Ministry

	<b>2020</b>	<b>2019</b>
Canada	<b>\$ 2,112,629</b>	\$ 2,377,739
India (Note 10)	<b>2,026,879</b>	3,000,000
Multi-region	<b>1,851,816</b>	1,280,983
Latin America (Note 9)	<b>1,551,481</b>	1,611,614
Africa (Note 8)	<b>1,335,368</b>	1,518,572
Eurasia (note 7)	<b>1,233,689</b>	2,205,565
Persecuted Church	<b>1,026,433</b>	811,750
	<b><u>\$ 11,138,295</u></b>	<b><u>\$ 12,806,223</u></b>

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